



# Residential Waste & Recycling Collection Services

Town of Hudson

## Proposal for:

Town of Hudson  
557 Ash St, PO Box 351  
Hudson, Colorado 80642



## Proposal by:

American Disposal Services  
7500 Dahlia Street  
Commerce City, Colorado 80022

## Our Story

In 1972, Larry Edwards founded AAA Waste Disposal. Seven years later, Paul Coury started Rainbow Disposal Services. The two men were, of course, fierce competitors in the industry but in spite of the rivalry, the two men forged a lasting friendship.

In 1996, Republic Services acquired both of their disposal companies. Larry and Paul both worked for Republic Services for several years, helping to complete the transition for the two companies. Ultimately, Larry decided that he preferred the spirit of a smaller, more entrepreneurial company.

In 2001, Larry Edwards, founded American Disposal Services. Three years later, Paul Coury, joined him as his partner. Since then, the duo have built American into a trusted industry leader with over 325,000 customers, 650 employees, and 200 trucks serving residential, commercial, and industrial customers.

Left: Larry and Paul hosting the ribbon cutting ceremony at the opening of the American Recycling Center.



## Why American Disposal Services?

### Hero Trash Men Save Family from Burning House

October 29, 2015 - 02:40pm

MANASSAS, VA. October 29, 2015 – On Friday, October 23rd, two waste and recycling collectors, Jesse Carter and Kevin Shepherd of American Disposal Services, were servicing homes in Manassas Virginia when they noticed black smoke at the rear of a house. They stopped what they were doing, called 911, and ran to the front of the house to get the family out. They knocked repeatedly until they ensured all members of the family had safely exited the house. Carter and Shepherd then waited with them until the Fire Department arrived.

On Monday, October 26th the two men were invited to receive thanks from the City of Manassas Council. When they arrived, they were met with applause and greeted by Mayor Harry J. Parrish II, who expressed his gratitude for their bravery, on behalf of the City of Manassas.

American Disposal Services has an outstanding reputation throughout the communities in which it has the privilege to serve. The key to American's success lies with the strength and industry knowledge of the people at American. American makes a deliberate effort to attract the best people in the industry throughout its workforce and does so by providing the best disposal services workplace environment in the market.

### **Environmental Stewardship and Education**

American Disposal Services is committed to environmental stewardship and is driven work with communities to educate and support programs that reduce the environmental impact of waste disposal. In 2014 American Disposal opened The American Recycling Center which included the attached Interactive Learning Center aimed at educating future generations about environmental responsibility.

American Disposal Services works in the communities it serves in many different ways. American continues to invest in clean burning fuel technologies through converting its fleets to CNG. It also supports charities such as the Keep Prince William Sound Beautiful. It clearly invests in the future with the opening of the Interactive Learning Center attached to its Recycling Center and has taken it even further by establishing the American Disposal Services Inc. Scholarship which is awarded to two winning students each year.

### **Unique Qualifications**

American Disposal Services is uniquely qualified for the refuse removal services in Hudson CO. American currently provides the service with a track record of consistent performance over the last ten years. American also provides the service on one day of the week, therefore reducing the traffic and impact on the community to one day of the week. American is familiar with the community and will therefore limit disruption of current service timeframes. That same routing and timeframe can be used and applied to the Monday requirements of the RFP.

### **Proposal**

#### **Ribbon Cutting for 'The American Recycling Center' and Grand Opening of Attached 'Interactive Learning Center'**

April 23, 2014 - 08:00pm  
MANASSAS, VA, April 24, 2014 – American Disposal Services has partnered with Machinex to host a Ribbon Cutting Ceremony and Grand Opening of their State of the Art, Single Stream Recycling Processing facility and attached Interactive Learning Center; The American Recycling Center. The ceremony was held yesterday April 23rd, from 11am-2pm at The American Recycling Center located in Manassas VA.

Speakers included Chairman of the Prince William County Board of Supervisors, Corey A. Stewart; American Disposal Services General Manager, Kevin Edwards; Director of Keep Prince William Beautiful, Kiliaen Anderson; ALCOA representative, Brian Cabat and Machinex Territory Sales Manager, Rusty Angel.

American Disposal Services will offer the following rates for waste removal on a monthly basis and will bill residents on a quarterly basis.

Rates follow on next page.

Residential rates are listed weekly and will bill quarterly. Commercial dumpster rates are listed and billed monthly. Pay as you throw (PAYT) rates are calculated using a base container size of 32 gallons.

		MSW	RECY	Yard Wst	Bulky Item
Customer Provided Container		13.75	6.5	3.5	35 per item
ADS Provided Container		14.75	7.5	4.5	35 per item
	Pay As You Throw	15/30/45	Included	6.5	35 per item
	2 yd	75/mo	75/mo	75/mo	35 per item
	3 yd	85/mo	85/mo	85/mo	35 per item
	4 yd	95/mo	95/mo	95/mo	35 per item

- In the PAYT program a “super saver” program can be offered for every other week service at half the base rate or \$7.50 per month.
- Roll offs for special Spring and Fall clean ups can be provided at \$340 per haul up to 4 tons and \$25.00 for each additional ton over the 4 ton limit.
- Due to the “opt-in” nature of this proposal and historic recycling participation rates, it may be beneficial to continue to provide the community drop-off recycling program.
- American Disposal is able to provide multiple options for containerizing all residents if the town of Hudson so desires.

#### Service Standards

- Residents may place up to five 32 gallon containers or curbside for pickup without incurring any additional charges.
- Residents may request an additional ADS container for \$1.00 per month.
- Residents will be charged a fee of \$25 per container delivery or removal.
- Missed pickup go backs will be recovered by the end of the day after the call is received.

#### Acceptable Waste

##### Household Refuse Includes:

- Any trash material produced under normal circumstances and does not contain any material that qualifies as hazardous or toxic waste.

- Construction debris is not considered normal and must be either contained within an acceptable waste container or prepared in bundles in lengths of no more than 4 feet and 18 inches in diameter.

#### Recycling

- Glass, cardboard, newspaper, plastics 1-7, steel and aluminum containers

#### Yard Waste

- Grass, shrubs, brush, woody material, branches and leaves.
- Loose material will not be accepted and branch bundles are not to exceed 4 feet in length or 18 inches in diameter.
- Rocks and dirt will not be accepted.

### **Collection Equipment**

American Disposal Services proposed to use rear loading trash trucks to service the Town of Hudson. These trash trucks have a tare weight of 35,000 lbs and maximum gross vehicle weight of 54,000 lbs. The vehicle type can be referenced on the cover page of this proposal. Each truck will be equipped with onboard GPS and cellular based radio communication. Trucks are also equipped with seals to prevent leakage of any waste during the collection process.

### **Education and Communication**

American Disposal Services' recycling outreach program, ThinkBeforeYouThrow®, fundamentally aims to educate all customers on the ease and benefits of recycling and best waste diversion practices. Under our single stream recycling collection method, all recyclable materials can be collected into one container. We currently accept the following materials: steel, aluminum, #1-7 plastics (no plastic bags or polystyrene), cartons, corrugated cardboard, mixed paper, newspaper, clear and colored glass. You can find a full listing of our materials at [americandisposal.com/recycling](http://americandisposal.com/recycling).

### **Surety Bond and Insurance**

A Surety bond can be produced and has already been requested in the event we are considered for this proposal. Our current insurance exceeds the requirement for this proposal. We are able to provide either our general COI or request the Town of Hudson be specifically listed on the certificate.

Thank you for the opportunity to provide this proposal! All services are customizable, as a combination or variations may be necessary. We look forward for the opportunity to discuss this proposal and continue our relationship with the Town of Hudson. There are always

multiple ways to reach a goal and we will be glad to share how our services can help the Town of Hudson reach its goals.